



**FINANCIAL TECHNOLOGY PARTNERS  
ANNOUNCES ITS ROLE AS EXCLUSIVE STRATEGIC AND FINANCIAL  
ADVISOR TO INVESTMENT TECHNOLOGY GROUP, INC. IN ITS  
\$12,000,000 ACQUISITION OF THE PLEXUS GROUP FROM JP MORGAN**

**San Francisco, September 12, 2005** – Financial Technology Partners LLC and FTP Securities LLC (“FT Partners”), founded by former Goldman Sachs (NYSE: GS) senior banker Steve McLaughlin, today announced its representation of Investment Technology Group, Inc. (“ITG”, NYSE: ITG) in its \$12,000,000 all cash acquisition of the Plexus Group (“Plexus”), a transaction cost analysis provider. Plexus was a wholly owned subsidiary of JPMorgan Chase Bank.

This transaction represents FT Partners’ third advisory role in the securities / capital markets technology sector in 2005 and second as ITG’s exclusive advisor. FT Partners advised ITG on its highly successful \$230,000,000 acquisition of The Macgregor Group, a trade order management technology provider, which was announced on July 13, 2005. FT Partners also advised ITG on the \$200,000,000 million bank debt financing, which provided proceeds for the two acquisitions.

“We are extremely pleased to have been selected by ITG and its Board of Directors to represent ITG on another strategically important transaction,” said Steve McLaughlin, FT Partners’ Founder and Managing Partner. “ITG is one of the premier companies in the financial technology sector and we are proud to be part of the ITG team.”

Headquartered in New York with offices in North America, Europe and Asia, ITG is a leading provider of technology-based equity trading services and transaction research.

***About Financial Technology Partners LLC and FTP Securities LLC***

FT Partners is the only investment banking firm focused exclusively on providing strategic and financial advisory services to CEOs in the dynamic financial services and technology sector. Mr. McLaughlin formerly was a senior investment banker in Goldman, Sachs & Co.’s Financial Technology Group and was the senior investment banker in the Financial Institutions Group in San Francisco before leaving the firm to form FT Partners. FT Partners is comprised of a team of experienced investment bankers formerly with the financial technology, M&A and investment banking groups of Goldman Sachs, Credit Suisse First Boston, and J.P. Morgan. FT Partners was selected by *The M&A Advisor* as “Investment Banking Firm of the Year” for 2004 and for its role as IPO advisor to VeriFone Holdings, Inc. (NYSE:PAY) in the “Computer and Information Technology Deal of the Year” for 2005. The firm offers CEO-level services, including mergers and acquisitions advisory, IPO advisory, refinancing, recapitalization and private capital raising. FT Partners was founded by Mr. McLaughlin in late 2001 and is based in San Francisco. For additional information, visit [www.ftpartners.com](http://www.ftpartners.com).

***About Investment Technology Group, Inc. (NYSE: ITG)***

ITG is a specialized brokerage firm that partners with clients globally to provide innovative solutions spanning the entire trading process. A pioneer in electronic trading, ITG has a unique approach to trading that combines pre-trade analysis, trade execution, and post-trade evaluation to provide continuous improvements in trading and cost efficiency. The firm is headquartered in New York and maintains offices in North America, Europe and the Asia Pacific regions. For additional information, visit <http://www.itg.com>.

###

**For media inquiries, please contact:**

Sarah Wilson

[sarah.wilson@ftpartners.com](mailto:sarah.wilson@ftpartners.com)

415-321-5012

Steve McLaughlin

[steve.mclaughlin@ftpartners.com](mailto:steve.mclaughlin@ftpartners.com)

415-385-9318

**Financial Technology Partners  
The Only Investment Bank Focused Exclusively on Financial Technology**