**October 1, 2009** 

# FINANCIAL TECHNOLOGY PARTNERS LP FTP SECURITIES LLC

is pleased to announce its role as exclusive strategic and financial advisor to



### in its acquisition of



for a total cash consideration of approximately



(Enterprise Value)

FINANCIAL TECHNOLOGY PARTNERS

The Only Investment Bank Focused Exclusively on Financial Technology

www.ftpartners.com

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# **Jack Henry Acquires Goldleaf Financial Solutions**

## FT Partners Advises on \$60,500,000 Acquisition of Goldleaf Financial Solutions

Acquisition of Goldleaf will allow Jack Henry to leverage more comprehensive product and service offerings to the market and strengthen its overall competitive position



FT Partners previously advised Alogent in its sale to Goldleaf in 2008

28.1x LTM EBITDA<sup>(2)</sup>

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### Transaction Overview and Rationale

#### **Overview of Transaction**

- On August 17, 2009 Goldleaf Financial Solutions (NASDAQ: GFSI) announced its sale to Jack Henry & Associates (NASDAQ: JKHY) for approximately \$60.5 mm in cash
  - \$19.1 mm in equity plus assumption of approximately \$41.4 mm of debt
  - Jack Henry's cash offer of \$0.98 per share of Goldleaf represents a 40% premium over the closing share price on August 14<sup>th</sup>
  - Represents 0.8x 2010 revenue and 4.3x 2010 EBITDA<sup>(1)</sup>
- Jack Henry also anticipates significant annual cost synergies from the combination of the two companies
- Jack Henry provides integrated technology solutions and data processing services to financial institutions including commercial banks and credit unions
- Goldleaf offers integrated technology and payment processing solutions for community banks and financial institutions; Goldleaf will become a wholly-owned subsidiary of Jack Henry
- The transaction closed on October 1st

### Significance of Transaction

- The two companies have complementary clients, technology, services and business models that will allow them to deliver more comprehensive product and service offerings
- The acquisition allows Jack Henry to expand its current payment processing platform to address the growing remote deposit capture services market with Goldleaf's industry leading solution
- Goldleaf represents Jack Henry's 17th acquisition since 2003

### FT Partners' Role

 FT Partners served as exclusive strategic and financial advisor to Jack Henry and its Board of Directors

1) Source: Wall Street Equity Research, 05/15/2009.

2) Source: SEC Filings; LTM refers to period beginning Q4 2006 and ending Q3 2007.

## Financial Technology Partners LP FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its acquisition of



for a total cash consideration of

\$ 60,500,000 (Enterprise Value)



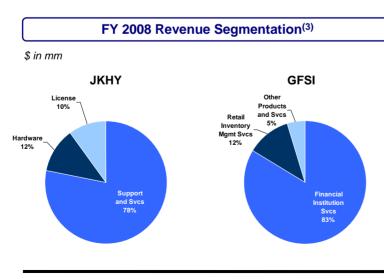
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# **Jack Henry Acquires Goldleaf Financial Solutions**

## **Transaction Summary**

Transaction Value / Multiples				Market Analysis			
(\$ in mm)						Price	Prem. to Mkt. Value
Equity Value				\$19.1	Offer Price	\$0.98	NA
Net Debt				41.4	Share Price (8/14/09)	\$0.70	40%
Enterprise Value \$60.5			30-day Average	\$0.59	67%		
					52 week High (8/19/08)	\$1.75	(44%)
	2008A	LTM <sup>(1)</sup>	2009E <sup>(2)</sup>	2010E <sup>(2)</sup>	52 week Low (7/30/09)	\$0.52	88%
EV / Revenue	0.7x	0.7x	0.8x	0.8x			
EV / EBITDA	4.0	4.8	6.4	4.3			



2009 PF Contribution Analysis <sup>(2)</sup>				
\$ in mm	FYE June 30,			
	2009E	2010E		
Revenue				
JKHY	\$738	\$770		
GFSI	78	78		
Total Revenue	\$817	\$848		
EBITDA				
JKHY	\$216	\$228		
GFSI	11	13		
Total EBITDA	\$227	\$241		

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1) Source: SEC Filings; LTM refers to period beginning Q2 2008 and ending Q1 2009.

 JKHY projections based on consensus estimates; GFSI projections based on Wall Street Equity Research, 05/15/2009.

3) Based on FYE June 30.



Financial Technology Partners LP

FTP Securities LLC

exclusive strategic and financial advisor to

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GOLDLEAF

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\$ 42,500,000

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is pleased to announce its exclusive role as sole strategic and financial advisor to **jack henry** 

in its acquisition o

\$ 60.500.000

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# **Jack Henry Acquires Goldleaf Financial Solutions**

## Back-to-Back Transactions Highlight FT Partners' Sellside and Buyside Expertise

#### Goldleaf acquires Alogent

#### Amount: \$45.5 mm



alogent

#### LTM EBITDA<sup>(1)</sup>: 28.1x

 On January 17, 2008, Goldleaf Financial Solutions ("Goldleaf") entered into an agreement to acquire Alogent Corporation ("Alogent") for \$42.5 million (as adjusted) in a mix of cash, stock and convertible notes

#### Jack Henry acquires Goldleaf

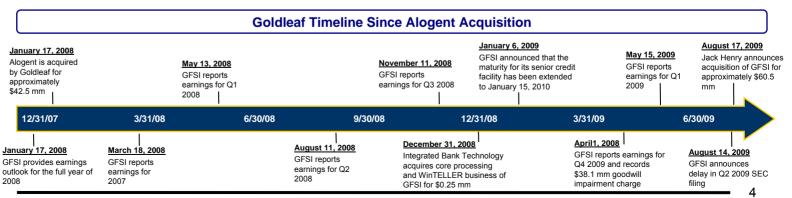
Amount: \$60.5 mm



- LTM EBITDA<sup>(3)</sup>: 4.8x
- On August 17, 2009 Goldleaf Financial Solutions (NASDAQ: GFSI) announced its sale to Jack Henry & Associates (NASDAQ: JKHY) for approximately \$60.5 million in cash

Transaction Multiples				
	LTM <sup>(1)</sup>	2008E <sup>(2)</sup>		
EV / Revenue	2.2x	1.6x		
EV / EBITDA	28.1	8.5		

Transaction Multiples				
	2008A	LTM <sup>(3)</sup>	2009E	2010E
EV / Revenue	0.7x	0.7x	0.8x	0.8x
EV / EBITDA	4.0	4.8	6.4	4.3



1) Source: SEC Filings; LTM refers to period beginning Q4 2006 and ending Q3 2007.

2) Source: GFSI Conference Call Transcript, 01/17/08.

3) Source: SEC Filings; LTM refers to period beginning Q2 2008 and ending Q1 2009.



# **Goldleaf Financial Solutions**

## **Company Overview**

### Goldleaf Financial Solutions Overview

- Goldleaf Financial Solutions provides payment and technology solutions to financial institutions from de novo banks to Tier 1 institutions around the world
- The Company's products and services include:
  - Branch deposit automation
  - ACH origination and processing
  - Accounts receivable financing and management
  - Financing facilitation
- Organized into three business segments: Payment Solutions, lending Solutions and Retail Inventory Management Solutions
- Serves approximately 3,500 financial institutions
- Goldleaf is headquartered in Norcross, Georgia



### Acquisition History<sup>(2)</sup>

#### Financial Overview<sup>(3)</sup>

(\$ in mm except per share data)

Announce Date	Target	Value (\$ in mm)	
01/17/08	Alogent Corporation	\$ 42.5	
05/01/07	DataTrade	5.7	
03/14/07	Community Banking Systems	4.7	
01/18/06	PTC Banking Systems	NA	
10/20/05	Captiva Solutions	6.9	

	uuu)	FYE Dec 31,		
	2008A	2009E	2010E	
Revenue	\$81.6	\$74.6	\$80.0	
% Growth	44%	-9%	7%	
EBITDA	\$15.0	\$9.4	\$14.2	
% Margin	18%	13%	18%	
Diluted EPS	(\$2.03)	(\$0.10)	\$0.11	

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1) Source: Capital IQ.

Source: Capital IQ; acquisitions since 2005.

Source: Wall Street Equity Research, 05/15/2009.



# **Jack Henry & Associates**

## **Company Overview**

#### Jack Henry & Associates Overview

- Jack Henry & Associates is a leading provider of integrated inhouse and outsourced core account processing solutions to financial institutions including commercial banks and credit unions
- The Company has a broad range of ancillary products and services marketed under the Jack Henry, Symitar and ProfitStars brands
- The Company serves over 9,300 customers, including: 600 credit unions, 7,000 ProfitStars customers and 1,700 banks
- Processing platforms include:
  - Transaction processing for deposits and loans
  - State-of-the-industry business intelligence
  - Internet banking and EFT
  - Risk management and protection
  - Item and document imaging
- Jack Henry is headquartered in Monett, Missouri

### Acquisition History<sup>(2)</sup>

Announce Date	Target	Value (\$ in mm)	
10/01/07	AudioTel Corporation	\$ 35.1	
07/01/07	Gladiator Technology Services	NA	
11/01/06	US Banking Alliance	26.8	
04/07/06	CUNA Mutual Group	NA	
11/11/05	Profitstars	NA	
03/02/05	Tangent Analytics	NA	
01/05/05	RPM Intelligence ("Stratika")	NA	



#### Financial Overview<sup>(3)</sup>

(\$ in mm except per sh	are data)	FYE June 30,	
	2008A	2009E	2010E
Revenue	\$744.2	\$738.2	\$769.8
% Growth	11%	-1%	4%
EBITDA	\$232.0	\$215.9	\$227.9
% Margin	31%	29%	30%
Diluted EPS	\$1.17	\$1.19	\$1.26

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1) Source: Capital IQ.

2) Source: Capital IQ; acquisitions since 2005.

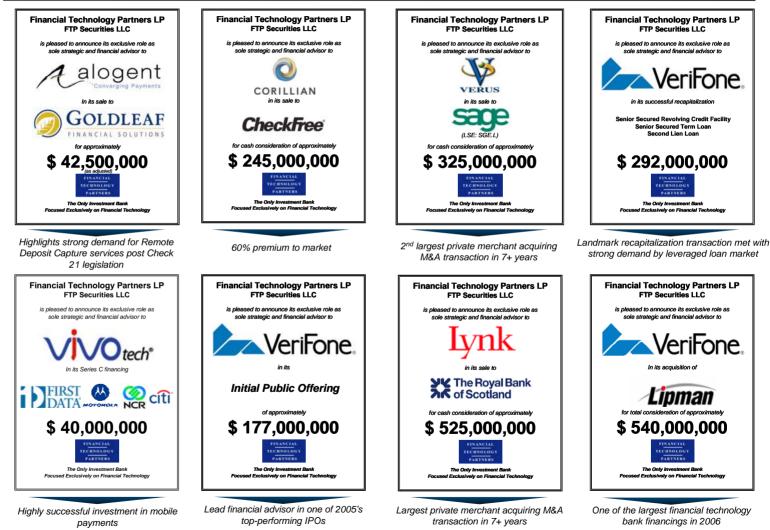
3) Source: Reuters; consensus estimates.



# **Overview of Selected FT Partners Transactions**

## FT Partners is the Leader in Financial Technology Investment Banking

FT Partners has advised on the most prominent transactions in the Payments and Banking Sectors



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## **Overview of FT Partners' Capabilities**

## Award Winning Investment Banking Franchise Focused on Financial Technology

1.1.1.1

FT Partners was recognized as Investment Banking Firm of the Year in both	2007 ANNUAL AWARDS	2007 2006	<ul> <li>Dealmaker of the Year – Steve McLaughin</li> <li>Business to Business Services Deal of the Year</li> <li>Computer and Information Technology Deal of the Year, Above \$100mm</li> <li>Financial Services Deal of the Year, Above \$100mm</li> <li>Boutique Investment Banking Firm of the Year</li> <li>M&amp;A Product of the Year</li> <li>Consumer/Payment Services Deal of the Year</li> </ul>
2006 and 2004	WINNER M&A Advisor	2005	<ul> <li>Middle Market Deal of the Year</li> <li>Computer and IT Deal of the Year</li> <li>Investment Banking Firm of the Year</li> <li>Dealmaker of the Year – Steve McLaughlin</li> </ul>
	Awards	2004	<ul> <li>Investment Bank of the Year</li> <li>Dealmaker of the Year – Steve McLaughlin</li> </ul>
		2009	<ul> <li>Dealmaker of the Year – Steve McLaughlin</li> <li>Investment Banking Firm of the Year</li> </ul>
	WINNER	2008	<ul> <li>Equity Financing Dealmaker of the Year – Steve McLaughlin</li> <li>Information Technology Deal of the Year</li> <li>Financial Services Deal of the Year</li> </ul>
	Middle Market Financing Awards	2006	<ul> <li>Financing Professional of the Year – Steve McLaughlin</li> <li>Financing Deal of the Year - Equity</li> <li>Financing Deal of the Year - Debt</li> </ul>
FINANCIAL	Institutional Investor Institutional Investor Annual Ranking	2006-2007	<ul> <li>Steve McLaughlin consecutively ranked (2006 and 2007) among the top Bankers in Financial Technology</li> </ul>

Note: Awards won highlighted in bold; italics denote categories where Financial Technology Partners was a finalist.