December 31, 2017

FT PARTNERS
TRANSACTION ANNOUNCEMENT

FT Partners is Pleased to Announce its Role as Exclusive Strategic and Financial Advisor to

GreenSky™

in its investment from

PIMCO

for total consideration of $200,000,000

The Only Investment Bank Focused Exclusively on FinTech

San Francisco • New York • London

©2017
FT Partners Advises GreenSky Credit on its Financing
GreenSky’s $200,000,000 Investment from PIMCO

Overview of Transaction
- On December 28, 2017, GreenSky Credit filed an SEC Form D stating that it has closed a $200 million capital transaction
- Founded in 2006 and headquartered in Atlanta, GA, GreenSky is a leading provider of point of sale (POS) promotional financing solutions
  - With operations throughout North America, GreenSky connects approximately 15 funding partners with more than 17,000 merchants, and services close to $4 billion in origination volume per year
- PIMCO is an American investment management firm with over $1.5 trillion in AUM, with expanding operations in corporate private equity investments in high growth financial services and technology companies

Significance of Transaction
- PIMCO’s investment represents the continued fundamental shift in lending customer acquisition models away from traditional banks and towards specialists like GreenSky, who partner with traditional banks as partners
- This transaction positions GreenSky as a clear leader in Alternative & POS Lending and enables the company to continue to innovate, bring additional products to existing markets, and expand into new markets overall

FT Partners’ Role
- FT Partners has served as the exclusive strategic and financial advisor to GreenSky and its board of directors since 2014, advising the Company through numerous equity and debt capital raises and other financial processes
- This transaction further supports FT Partners’ continued success advising prominent companies in the Alternative & POS Lending space and highlights the long-term nature of many of the Firm’s advisory relationships
- FT partners leveraged its deep industry knowledge, extensive experience, and broad scope of relationships to help achieve a favorable outcome for the Company

Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its exclusive role as sole strategic and financial advisor to
in its investment from
PIMCO
for total consideration of
$200,000,000
The Only Investment Bank
Focused Exclusively on Financial Technology
FT Partners Advises GreenSky Credit on its Financing

FT Partners’ Long-Term Client Relationship with GreenSky

$300 million Minority Investment by TPG, Iconiq, Wellington and DST

Financial Technology Partners LP FTP Securities LLC is pleased to announce its exclusive role as financial advisor to GreenSky in its minority investment from DST Iconiq TPG Wellington Management for total consideration of $300,000,000

2014

$2 billion Loan Purchase Agreement & $50 million Minority Investment by Fifth Third Bank

Financial Technology Partners LP FTP Securities LLC is pleased to announce its exclusive role as financial advisor to GreenSky in its strategic agreement with Fifth Third Bank including a loan purchase agreement of up to $2,000,000,000 and a minority investment of $50,000,000

2016

$200 million Investment by PIMCO

Financial Technology Partners LP FTP Securities LLC is pleased to announce its exclusive role as sole strategic and financial advisor to GreenSky in its investment from PIMCO for total consideration of $200,000,000

2017

GreenSky’s valuation has grown over 10x since FT Partners began working with the Company in 2014

Source: Press Releases
GreenSky Overview

Company Overview

CEO: David Zalik
Headquarters: Atlanta, GA
Founded: 2006
Employees: ~900

- GreenSky provides a marketplace for point of sale ("POS") promotional financing, enabling businesses of various sizes in home improvement, elective healthcare, and other market segments to offer flexible credit options to their customers.
- The Company works with bank partners to provide its unsecured installment loan programs to customers in the Prime and Super Prime credit markets.
- Businesses can apply to become a GreenSky merchant in order to offer its customers financing programs:
  - State of the art platform is paperless, and customers can apply online, by phone, or through a mobile application.
  - Funds reach the customer’s account within 48 hours.
- The proprietary, technology-driven platform enables partners to make informed, real-time credit decisions and allows for real-time transaction processing.

Product and Services Overview

GreenSky’s technology platform provides credit decisions anytime, any place, by phone, website or mobile app in seconds.

1. Customer applies online, by phone or mobile app
2. Customer gets approved in seconds and receives a GreenSky account number and loan agreement from lender
3. GreenSky User gets funded by using the customer’s GreenSky account to process the payment just like a credit card

Credit limits up to $55,000; High approval rates; No interest if paid in full within promo period
Immediate funding upon approval; no paperwork, completion certificates or sales contracts
Paperless application process; decisions in seconds, GPS-enabled mobile app

Markets Served

- Home Improvement
- Specialty Retail
- Elective Healthcare
- E-Commerce

Source: Company website
<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>David Zalik</td>
<td>Chief Executive Officer</td>
<td>Co-Founder and served as GreenSky’s CEO since its founding in 2006</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Founded MicroTech Information Systems, co-founded Phoenix and OutWeb</td>
</tr>
<tr>
<td>Gerry Benjamin</td>
<td>Vice Chairman</td>
<td>Serves as GreenSky’s Vice Chairman</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Over 30 years of investment banking, corporate finance advisory, principal investing and restructuring experience</td>
</tr>
<tr>
<td>Robert Partlow</td>
<td>Chief Financial Officer</td>
<td>Joined GreenSky in 2014 as the Company’s CFO</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Responsible for GreenSky’s accounting, treasury operations and financial planning</td>
</tr>
<tr>
<td>Tim Kaliban</td>
<td>President &amp; Chief Risk Officer</td>
<td>Serves as GreenSky’s Chief Risk Officer</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Over 20 years of experience in the management of lending, compliance, servicing and product development</td>
</tr>
</tbody>
</table>
Overview

PIMCO

Sean Hinze  
Senior Vice President

Daniel Ballen  
Senior Vice President

Vineet Agrawal  
Portfolio Manager; Vice President

Locations

• Newport Beach, CA (HQ)
• Toronto, ON
• Zurich, Switzerland
• Singapore
• New York, NY
• London, UK
• Sydney, Australia
• Tokyo, Japan

About

• Founded in 1971, Pacific Investment Management Company ("PIMCO") is a global investment management firm with ~$1.6 tn in total assets under management
• Invests in private equity, special situations corporate credit and real estate through the evergreen Bravo fund
• Particularly interested in the SMB lending and alternative lending verticals of FinTech

Investment Preferences

Investment Criteria

- Fund Size: $5,000mm
- Fund Raised: 2016
- Investment Range: $50mm – 1bn
- Revenue: NA
- EBITDA: No threshold

General Preferences

- Control: Minority, Majority
- Geography: North America, Europe, Latin America
- Transaction Type: Buyout, Special Situations
- Industry Focus: FinTech, Real Estate, BioTech

Selected Recent Investments / Exits

FinTech / Financial Services Investments

<table>
<thead>
<tr>
<th>Date</th>
<th>Company</th>
<th>Deal Amt.</th>
<th>Board Rep.</th>
<th>Sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>12/17</td>
<td>GreenSky (PE Growth)</td>
<td>$200</td>
<td>NA</td>
<td>Bnkg</td>
</tr>
<tr>
<td>08/17</td>
<td>CardWorks (PE Growth)</td>
<td>NA</td>
<td>NA</td>
<td>Bnkg</td>
</tr>
<tr>
<td>05/16</td>
<td>Step one Finance (PE Growth)</td>
<td>NA</td>
<td>NA</td>
<td>Bnkg</td>
</tr>
<tr>
<td>12/15</td>
<td>Finance Ireland (PE Growth)</td>
<td>83</td>
<td>NA</td>
<td>Bnkg</td>
</tr>
</tbody>
</table>

Other Notable Investments

<table>
<thead>
<tr>
<th>Date</th>
<th>Company</th>
<th>Deal Amt.</th>
<th>Board Rep.</th>
<th>Sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>06/17</td>
<td>Cardety (Buyout)</td>
<td>NA</td>
<td>NA</td>
<td>Real Estate</td>
</tr>
<tr>
<td>06/15</td>
<td>Echo Investment (Buyout)</td>
<td>$320</td>
<td>George Graham</td>
<td>Real Estate</td>
</tr>
<tr>
<td>09/14</td>
<td>Avinger (Series E)</td>
<td>35</td>
<td>NA</td>
<td>BioTech</td>
</tr>
<tr>
<td>07/14</td>
<td>Project Swallowtail Shopping Center (Buyout)</td>
<td>1,260</td>
<td>NA</td>
<td>Real Estate</td>
</tr>
</tbody>
</table>

Source: Company website, PitchBook
1) Italics indicate preferred control / geography
2) * denotes M&A exit; ** denotes IPO exit
3) Deal Amount in mm
FT Partners – Focused Exclusively on FinTech

FT Partners’ Client & GreenSky CEO David Zalik on over of Forbes

Highlights of the feature story

“GreenSky, America’s third-most-valuable FinTech company (after only Stripe and SoFi), has been incubating in obscurity for the past decade.... In the fall of 2014, Zalik and other insiders sold 17% of GreenSky at a $1.8 billion valuation to TPG, Wellington Management, Iconiq Capital and DST Global. Two years later, Fifth Third invested at double that valuation.”

“It’s a classic digital-era middleman, in the great tradition of eBay and Airbnb, to the tune of $9 billion in unsecured loans to 1.2 million customers since 2012. Zalik figures that in 2017 GreenSky will sit in the middle of more than $3.5 billion in loan volume. Forbes estimates that the company will take in $250 million in revenue this year, with profit margins that likely exceed 25% (Zalik says the company has been profitable for five years).”

FT Partners Advised GreenSky on its Multi-Billion Financing Deals

- GreenSky provides an online loan platform offering flexible credit programs to customers
- Features real-time credit decisions and transaction processing
- Leader in Alternative lending space, focused on home improvement financing
## FT Partners – Focused Exclusively on FinTech

### Track Record of Success in the Alternative Lending Value Chain

<table>
<thead>
<tr>
<th>Credit &amp; Loan Management Tools</th>
<th>Consumer Home Improvement Financing</th>
<th>Consumer Marketing / Credit Lead Generation</th>
<th>Contract Financing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Technology Partners LP (FTP Securities LLC) is pleased to announce its exclusive role as sole strategic and financial advisor to</td>
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<td>Financial Technology Partners LP (FTP Securities LLC) is pleased to announce its exclusive role as advisor to</td>
<td>Financial Technology Partners LP (FTP Securities LLC) is pleased to announce its exclusive role as sole strategic and financial advisor to</td>
</tr>
<tr>
<td>in its minority investment from DST, Iconiq, TPG, Wellington Management for total consideration of $300,000,000</td>
<td>in its lead investment in capitalG with additional participation from TPG, SIG, Ribbit Capital for approximately $85,000,000</td>
<td>in its financing, including investment from Highland, Longridge, Trinity, for approximately $15,000,000</td>
<td></td>
</tr>
<tr>
<td>Menlo Capital Group for total consideration of $42,000,000</td>
<td>The Only Investment Bank Focused Exclusively on Financial Technology</td>
<td>The Only Investment Bank Focused Exclusively on Financial Technology</td>
<td>The Only Investment Bank Focused Exclusively on Financial Technology</td>
</tr>
</tbody>
</table>

### Marketplace Lending

<table>
<thead>
<tr>
<th>Financial Technology Partners LP (FTP Securities LLC) is pleased to announce its exclusive role as sole strategic and financial advisor to</th>
<th>PROSPER in its loan purchase agreement with a consortium of institutional investors for up to $5,000,000,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Residential Capital, Jefferies</td>
<td>The Only Investment Bank Focused Exclusively on Financial Technology</td>
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</tbody>
</table>

### SaaS-based Loan Origination

<table>
<thead>
<tr>
<th>Financial Technology Partners LP (FTP Securities LLC) is pleased to announce its exclusive role as sole strategic and financial advisor to</th>
<th>WebEquity Solutions in its sale to Moody’s for total consideration of $135,000,000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The Only Investment Bank Focused Exclusively on Financial Technology</td>
</tr>
</tbody>
</table>

### SMB Financing

<table>
<thead>
<tr>
<th>Financial Technology Partners LP (FTP Securities LLC) is pleased to announce its exclusive role as financial advisor to</th>
<th>Kabbage in its Series E minority financing led by ING and Scotiabank for total consideration of approximately $65,000,000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The Only Investment Bank Focused Exclusively on Financial Technology</td>
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</tbody>
</table>

### Supplier Finance Solutions

<table>
<thead>
<tr>
<th>Financial Technology Partners LP (FTP Securities LLC) is pleased to announce its exclusive role as financial advisor to</th>
<th>taulia in its investment from Zouk, BBVA Edib for total consideration of $65,000,000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The Only Investment Bank Focused Exclusively on Financial Technology</td>
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</tbody>
</table>
FT Partners – Focused Exclusively on FinTech

FT Partners has Advised on Many of the Largest Alt. Lending Transactions

<table>
<thead>
<tr>
<th>Company</th>
<th>Investor(s)</th>
<th>Amount Raised</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROSPER</td>
<td>Affiliates of Jefferies</td>
<td>$5,000,000,000 Loan Commitment</td>
</tr>
<tr>
<td>GreenSky</td>
<td>Fifth Third Bank</td>
<td>2,000,000,000 Loan Commitment</td>
</tr>
<tr>
<td>GreenSky</td>
<td>TPG, DST, ICONIQ, Wellington Management</td>
<td>50,000,000 Investment</td>
</tr>
<tr>
<td>PIMCO</td>
<td></td>
<td>300,000,000</td>
</tr>
<tr>
<td>Kabbage</td>
<td>RCP, ING, Scotiabank</td>
<td>200,000,000</td>
</tr>
<tr>
<td>earnest</td>
<td>BV, m, manivestment</td>
<td>135,000,000</td>
</tr>
<tr>
<td>QuestMark Partners</td>
<td></td>
<td>75,000,000</td>
</tr>
<tr>
<td>taulia</td>
<td>zouk BBVA edbi</td>
<td>65,000,000</td>
</tr>
<tr>
<td>INSIKT</td>
<td></td>
<td>50,000,000</td>
</tr>
<tr>
<td>PROSPER</td>
<td>FinEx Asia</td>
<td>50,000,000</td>
</tr>
<tr>
<td>credit</td>
<td>Sasa, Capital Group</td>
<td>42,000,000</td>
</tr>
</tbody>
</table>

In addition to these large rounds, FT Partners has advised on a number of other prominent Lending Tech / Alt Lending transactions:

- Prosper
- GreenSky
- PIMCO
- Kabbage
- earnest
- QuestMark Partners
- taulia
- INSIKT
- PROSPER
- credit

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FT PARTNERS ADVISES

GreenSky™

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FT Partners – Focused Exclusively on FinTech

FT Partners’ Repeat Clients are Everywhere – Selected Examples Below

FT Partners has history of maintaining strong, long-term client relationships, often advising on multiple transactions

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

cayam
in its majority ownership by
Bain Capital

for a total consideration of approximately
$1,050,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

tsys
in its sale to
Allstate.

for total consideration of approximately
$1,140,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

square trade
in its sale to
First Data
for total consideration of approximately
$750,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

nmi
in its majority investment in

FP FRANKOKO PARTNERS
The Only Investment Bank Focused Exclusively on FinTech Technology

for total consideration of approximately
$1,165,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

mercury
in its sale to
Mars Acquisition Corp
for a total consideration of nearly
$438,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

nmi
in its sale to
FinTech Acquisition Corp
(NASDAQ: FNTC)
for total consideration of
$900,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

avidxchange
in its growth equity investment for
$10,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

melenchon
in its partnership with
First Data
for total consideration of approximately
$1,650,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

vantiv
in its sale to
$300,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

mercury
in its sale to
Mastercard

for total consideration of
$1,650,000,000

Financial Technology Partners LP
FTP Securities LLC

is planned to announce its exit from role as
role strategic and financial advisor to

temasek
in its Series E minority financing from

FT PARTNERS ADVISES

GreenSky™

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The Only Investment Bank Focused Exclusively on FinTech Technology
Countless examples of investors in FT Partners-advised companies / transactions generating strong investment returns for investors

Only working with the best of the best in FinTech
FT Partners – Focused Exclusively on FinTech

FT Partners is the Advisor of Choice for Leading FinTech Companies

**FinTech Unicorns / Multi-Billion Dollar Deals**

- **Heartland**
  - FT Partners served as financial advisor to global payments.
  - For total consideration of $4,500,000,000.

- **liquidity**
  - FT Partners served as financial advisor to M&8.
  - For total consideration of $250,000,000.

- **mercury**
  - FT Partners served as financial advisor to Vintiv.
  - For total consideration of $1,650,000,000.

- **TransFirst**
  - FT Partners served as financial advisor to WCAS.
  - For total consideration of $1,500,000,000.

- **Square Trade**
  - FT Partners served as financial advisor to Allstate.
  - For total consideration of $1,400,000,000.

- **GreenSky**
  - FT Partners served as financial advisor to DST, Iconiq, and TPG.
  - For total consideration of $300,000,000.

**Large Corporate Clients**

- **BlackRock**
  - In its acquisition of FutureAdvisor.
  - Financial Technology Partners LP served as financial advisor.
  - The Chip Investment Bank served as financial advisor.

- **ally**
  - In its acquisition of BlueYield.
  - Financial Technology Partners LP served as financial advisor.
  - The Chip Investment Bank served as financial advisor.

- **TSYS**
  - In its acquisition of Cayan.
  - Financial Technology Partners LP served as financial advisor.
  - The Chip Investment Bank served as financial advisor.

- **BATS**
  - In the sale of its 48.8% stake in CHI Europe.
  - Financial Technology Partners LP served as financial advisor.
  - The Chip Investment Bank served as financial advisor.

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FT Partners – Focused Exclusively on FinTech

Significant Experience Advising Large Financing Rounds and “Unicorns”

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<thead>
<tr>
<th>Company</th>
<th>Amount Raised</th>
<th>Selected Prominent Investors in FT Partners Led Rounds</th>
</tr>
</thead>
<tbody>
<tr>
<td>MERCURY®</td>
<td>$420,000,000+</td>
<td>Accel, DST, VISA, TPG</td>
</tr>
<tr>
<td>GreenSky</td>
<td>300,000,000+</td>
<td>ICONIQ, RCP, REVERENCE CAPITAL PARTNERS</td>
</tr>
<tr>
<td>avidxchange</td>
<td>300,000,000</td>
<td>BainCapital PRIVATE EQUITY, BainCapital VENTURES</td>
</tr>
<tr>
<td>avidxchange</td>
<td>253,000,000</td>
<td>TEGEN, WHAT, PIMCO, Temasek, Great Hill PARTNERS</td>
</tr>
<tr>
<td>liquidnet</td>
<td>250,000,000</td>
<td>CIBC, KeyBank, Scotiabank</td>
</tr>
<tr>
<td>square</td>
<td>238,000,000</td>
<td>Temasek, PIMCO, CIBC, KeyBank</td>
</tr>
<tr>
<td>trade</td>
<td></td>
<td>PIMCO, CIBC, KeyBank</td>
</tr>
<tr>
<td>GreenSky</td>
<td>200,000,000</td>
<td>capitalG, QED INVESTORS</td>
</tr>
<tr>
<td>nmi</td>
<td>150,000,000+</td>
<td>NYCA, QED INVESTORS</td>
</tr>
<tr>
<td>ADDEPAR</td>
<td>140,000,000</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
<tr>
<td>Kabbage</td>
<td>135,000,000</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
<tr>
<td>Remitly</td>
<td>115,000,000</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
<tr>
<td>Tradingscreen</td>
<td>110,000,000+</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
<tr>
<td>YAPSTONE</td>
<td>110,000,000</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
<tr>
<td>CHROMERIVER</td>
<td>100,000,000</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
<tr>
<td>credit karma</td>
<td>85,000,000</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
<tr>
<td>earnest</td>
<td>75,000,000</td>
<td>KeyBank, Scotiabank CIBC</td>
</tr>
</tbody>
</table>

**FT Partners has a history of advising on some of the largest financing transactions in the FinTech space.**

Representing numerous FinTech “Unicorns” above $1 billion valuations.
Overview of Transaction

- On September 14, 2016, GreenSky and Fifth Third announced a strategic agreement which enables Fifth Third to originate loans and offer financing solutions to consumers through GreenSky’s existing merchant network.
- GreenSky provides an online loan platform that allows businesses to offer flexible credit programs to their customers – promoting higher transaction values and driving sales growth.
- Feature story in the Wall Street Journal highlighting this strategic transaction and the $3.6 billion valuation ascribed to GreenSky in this most recent round.

Significance of Transaction

- In addition to the agreement, GreenSky announced a minority $50 million financing round from Fifth Third Bancorp, bringing the total capital raised by FT Partners for GreenSky to $350 million.
- Fifth Third anticipates financing $2 billion in loans originated through GreenSky’s system over time.
- This transaction positions GreenSky to remain a leader in the Alternative Lending space and enables the company to continue to innovate and bring additional products to market.

FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to GreenSky and its Board of Directors.
- FT Partners leveraged its deep knowledge, extensive experience and broad industry relationships to help achieve another highly favorable outcome for the Company.
- This transaction demonstrates FT Partners’ continued success advising top-tier financial technology companies.
- FT Partners also advised GreenSky on its previous $300 million financing round from TPG, DST, Iconiq and Wellington Management in October 2014.

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

in its strategic agreement with

Fifth Third Bank

including a loan purchase agreement of up to

$ 2,000,000,000
and a minority investment of

$ 50,000,000

The Only Investment Bank
Focused Exclusively on Financial Technology
Overview of Transaction

- GreenSky completed a minority $300 million financing round from TPG, DST, Iconiq and Wellington Management
- The Company provides an online loan platform that allows businesses to offer flexible credit programs to their customers – promoting higher transaction values and driving sales growth
- GreenSky’s proprietary, technology-driven platform enables partners to make informed, real-time credit decisions and allows for real-time transaction processing
- The Company has grown to be a leader in the emerging Alternative Lending space, with a particular focus on home improvement financing

Significance of Transaction

- Represents the largest private equity financing in the Alternative Lending space to date
- Demonstrates a fundamental shift in lending customer acquisition models away from traditional banks and towards specialists like GreenSky
- This transaction positions GreenSky as a clear leader in Alternative Lending and enables the company to continue to innovate and bring additional products to market

FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to GreenSky and its Board of Directors
- FT Partners leveraged its deep knowledge, extensive experience and broad industry relationships to help achieve a highly favorable outcome for the Company
- Transaction demonstrates FT Partners’ continued success advising top-tier financial technology companies
FT Partners – Focused Exclusively on FinTech

FT Partners Advises Prosper on its Series G Financing

Overview of Transaction

- On September 22, 2017, Prosper Marketplace announced that it has raised $50 million in a Series G financing round from an investment fund co-managed by FinEx Asia.

- San Francisco, CA-based Prosper is a leading marketplace lending platform for consumer loans, connecting people who want to borrow money with individuals and institutions that want to invest in consumer credit.
  - To date, over $10 billion in personal loans have been originated through the Prosper platform for debt consolidation and large purchases such as home improvement projects, medical expenses and special occasions.

- Based in Hong Kong, FinEx Asia is the first global FinTech marketplace connecting Asian investors with high quality, low volatility asset classes, including U.S. consumer lending.

Significance of Transaction

- The Series G investment, which brings Prosper’s total equity raised to $410 million to date, will be used to make strategic investments in the Company’s platform and products.

FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to Prosper and its Board of Directors.
- FT Partners also advised on Prosper’s $5 billion loan purchase agreement from a consortium of institutional investors.
- This transaction further solidifies FT Partners’ role as the advisor of choice in the Alternative Lending sector.

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

PROSPER

in its Series G Financing from
an investment fund co-managed by

FinEX ASIA

for total consideration of

$50,000,000

The Only Investment Bank
Focused Exclusively on Financial Technology
Overview of Transaction
- On October 25, 2017, Credit Sesame announced it has raised over $42 million in equity and venture debt
  - The funding comes from existing and new investors including Menlo Ventures, Inventus Capital, Globespan Capital, IA Capital, SF Capital, among others, along with a strategic investor
- The $42 million in funding is comprised of $26.6 million in equity and $15.5 million in venture debt, bringing the Company’s total funding to over $77 million
- Headquartered in Mountain View, CA, Credit Sesame was founded in 2011 and has provided credit and loan management tools to over 12 million members
  - The mobile and web solution provides consumers with tools to build a path to achieve financial wellness, including free access to their credit profile complete with their credit score, credit report grades, credit monitoring, interactive step-by-step tools and recommendations for better lending options

Significance of Transaction
- The funds will be used to accelerate the company’s growth, hiring, and member acquisition, and to advance its analytics, robo-advisor and machine learning technologies
- A new strategic investor has also joined Credit Sesame’s consortium of investors in this round and a separate strategic partnership may be announced in the near future that will allow millions more to benefit from Credit Sesame’s services

FT Partners’ Role
- FT Partners served as exclusive strategic and financial advisor to Credit Sesame in this transaction
- This transaction further demonstrates FT Partners’ continued success advising both leading consumer FinTech brands as well as companies across the Credit / Lending Tech landscape

Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its exclusive role as sole strategic and financial advisor to

in its growth financing with participation from

Menlo

for total consideration of

$ 42,000,000

The Only Investment Bank
Focused Exclusively on Financial Technology
Overview of Transaction

- Headquartered in Wilmington, DE, Swift Financial was founded in 2006 and has since provided funding to over 20,000 businesses in the U.S. through a unique combination of data, technology and customer service
  - Swift Financial provides working capital to growing businesses through two options, loans and advances, through proprietary brands LoanBuilder.com and Swift Capital

Significance of Transaction

- The acquisition will enable PayPal to better serve small businesses by enhancing its underwriting capabilities to provide access to affordable business financing solutions
- While PayPal Working Capital provides access to capital based exclusively on proprietary insights, Swift’s technology will allow PayPal to assess supplemental information to more fully understand the strength of a business and provide access to complementary financing products

FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to Swift Financial in this transaction
- FT Partners advised Swift Financial on its previous capital raises including financing from both Khosla Ventures and Third Point Ventures
- This transaction further demonstrates FT Partners’ continued success advising leading FinTech companies in the Alternative Lending space
FT Partners – Focused Exclusively on FinTech

FT Partners Overview

- Financial Technology Partners ("FT Partners") was founded in 2001 and is the only investment banking firm focused exclusively on FinTech.
- FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 15 years of exclusive focus on Financial Technology.

FT Partners’ Advisory Capabilities

FT Partners’ FinTech Industry Research

- In-Depth Industry Research Reports
- Proprietary FinTech Infographics
- Monthly FinTech Market Analysis
- FinTech M&A / Financing Transaction Profiles

The Information

Named Silicon Valley’s #1 FinTech Banker (2016) and ranked #2 Overall by The Information

Ranked #1 Most Influential Person in all of FinTech in Institutional Investors “FinTech Finance 35”

Numerous Awards for Transaction Excellence including “Deal of the Decade”
FT Partners – Focused Exclusively on FinTech

FT Partners’ Awards and Recognition

The Information’s “Silicon Valley’s Most Popular Dealmakers” (2016)
- Ranked as the #2 top Technology Investment Banker by The Information subscribers
- Only FinTech focused investment banking firm and banker on the list

M&A Advisor Awards
- Investment Banker of the Year (2017) – Steve McLaughlin, CEO & Managing Partner of FT Partners
- Investment Banking Firm of the Year (2016) – FT Partners

The 2017 FinTech Finance 35:
Ranked #1 - Steve McLaughlin, FT Partners
FT Partners – Focused Exclusively on FinTech

Award-Winning Investment Banking Franchise Focused on Superior Client Results

<table>
<thead>
<tr>
<th>Year Range</th>
<th>Awards and Recognitions</th>
</tr>
</thead>
</table>
| 2006 - 2008 | • Ranked #1 Most Influential Executive on Institutional Investor’s FinTech 35 List  
• Steve McLaughlin Ranked Top 5 on Institutional Investor’s FinTech 35 List  
| 2015 - 2017 | • Investment Banker of the Year – 2017  
• Investment Banking Firm of the Year – 2016  
• Cross Border Deal of the Year - 2016  
• Dealmaker of the Year – 2015  
• Technology Deal of the Year – 2015  
• Equity Financing Deal of the Year - 2014  
• Professional Services Deal of the Year, Above $100 mm – 2014  
• Dealmaker of the Year – 2012  
• Professional Services Deal of the Year, Above $100 mm – 2012  
• Boutique Investment Bank of the Year – 2011  
• Deal of the Decade – 2011  
• Upper Middle Market Deal of the Year, Above $500 mm – 2010  
• IT Services Deal of the Year, Below $500 mm – 2010  
• Cross-Border Deal of the Year, Below $500 mm – 2010  
• Dealmaker of the Year – Steve McLaughlin – 2007  
• Business to Business Services Deal of the Year - 2007  
• Computer and Information Technology Deal of the Year, Above $100 mm – 2007  
• Financial Services Deal of the Year, Above $100 mm – 2007  
• Investment Bank of the Year – 2004 |
| 2017 | • Ranked #2 Top Technology Investment Banker on The Information’s “Silicon Valley’s Most Popular Dealmakers” |

M&A Advisor Awards

<table>
<thead>
<tr>
<th>Year Range</th>
<th>Awards and Recognitions</th>
</tr>
</thead>
</table>
| 2010 - 2014 | • Equity Financing Dealmaker of the Year – Steve McLaughlin – 2008  
• Information Technology Deal of the Year – 2008  
• Financial Services Deal of the Year – 2008  
• Financing Professional of the Year – Steve McLaughlin – 2006 |
• Information Technology Deal of the Year – 2008  
• Financial Services Deal of the Year – 2008  
• Financing Professional of the Year – Steve McLaughlin – 2006 |
| 2006 - 2008 | • Equity Financing Dealmaker of the Year – Steve McLaughlin – 2008  
• Information Technology Deal of the Year – 2008  
• Financial Services Deal of the Year – 2008  
• Financing Professional of the Year – Steve McLaughlin – 2006 |

The Information

<table>
<thead>
<tr>
<th>Year</th>
<th>Awards and Recognitions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>• Ranked #2 Top Technology Investment Banker on The Information’s “Silicon Valley’s Most Popular Dealmakers”</td>
</tr>
</tbody>
</table>

Institutional Investor

<table>
<thead>
<tr>
<th>Year Range</th>
<th>Awards and Recognitions</th>
</tr>
</thead>
</table>
| 2006 - 2008 | • Ranked #1 Most Influential Executive on Institutional Investor’s FinTech 35 List  
• Steve McLaughlin Ranked Top 5 on Institutional Investor’s FinTech 35 List  
FT Partners – Focused Exclusively on FinTech

Platform of Choice for Clients and Bankers Alike

- FT Partners has the largest and most seasoned team in the world dedicated exclusively to serving and advising the FinTech sector
- Veteran senior bankers from Goldman Sachs, J.P. Morgan and Morgan Stanley with 20+ years of experience executing hundreds of complex transactions

<table>
<thead>
<tr>
<th>Year</th>
<th>Employees</th>
<th>Total Experience of Managing Directors (Years)</th>
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<tbody>
<tr>
<td>2001</td>
<td>1</td>
<td>6</td>
</tr>
<tr>
<td>2002</td>
<td>2</td>
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<td>81</td>
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<td>2017</td>
<td>71</td>
<td>106</td>
</tr>
<tr>
<td></td>
<td></td>
<td>171</td>
</tr>
</tbody>
</table>

Average Experience of Managing Directors (Years)

| Years | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 17 | 18 | 16 | 18 | 19 |
## FT Partners – Focused Exclusively on FinTech

### The FT Partners Senior Banker Team

<table>
<thead>
<tr>
<th>Name / Position</th>
<th>Prior Background</th>
<th>Experience / Education</th>
<th>Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steve McLaughlin</td>
<td>Goldman Sachs</td>
<td>• Formerly with Goldman, Sachs &amp; Co. in New York and San Francisco from 1995-2002</td>
<td>22</td>
</tr>
<tr>
<td>Founder, CEO and Managing Partner</td>
<td></td>
<td>• Former Co-Head of Goldman Sachs’ Financial Technology Group (#1 market share)</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Wharton M.B.A.</td>
<td></td>
</tr>
<tr>
<td>Larry Furlong</td>
<td>Goldman Sachs</td>
<td>• Formerly with Goldman, Sachs &amp; Co. in New York, London and Los Angeles beginning in 1995</td>
<td>22</td>
</tr>
<tr>
<td>Managing Director</td>
<td></td>
<td>• Wharton M.B.A.</td>
<td></td>
</tr>
<tr>
<td>Greg Smith</td>
<td>Merrill Lynch</td>
<td>• Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Hambrecht &amp; Quist</td>
<td>21</td>
</tr>
<tr>
<td>Managing Director</td>
<td>J.P.Morgan</td>
<td>• 20+ years of experience covering FinTech as both an Analyst and Investment Banker</td>
<td></td>
</tr>
<tr>
<td>Osman Khan</td>
<td>PwC</td>
<td>• Former Managing Director / Head of FIG M&amp;A at Alvarez &amp; Marsal</td>
<td>20</td>
</tr>
<tr>
<td>Managing Director</td>
<td></td>
<td>• 15+ years FIG deal, consulting and assurance experience at PwC</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• 40 Under 40 M&amp;A Advisor Award Winner in 2013</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• LSE (BSc w/Honors), MBS (MBA w/Distinction), ICAEW (FCA)</td>
<td></td>
</tr>
<tr>
<td>Steve Stout</td>
<td>J.P.Morgan</td>
<td>• Former Global Head of Strategy at First Data</td>
<td>19</td>
</tr>
<tr>
<td>Managing Director</td>
<td>First Data</td>
<td>• Formerly Led J.P. Morgan Payments Investment Banking</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Former Equity Research Analyst on #1 ranked team at UBS and Economist at the Federal Reserve Bank</td>
<td></td>
</tr>
<tr>
<td>Tim Wolfe</td>
<td>Goldman Sachs</td>
<td>• Formerly with Goldman, Sachs &amp; Co. beginning in 2000</td>
<td>15</td>
</tr>
<tr>
<td>Managing Director</td>
<td></td>
<td>• Started at FT Partners in 2002</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• 40 Under 40 M&amp;A Advisor Award Winner 2013</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Harvard M.B.A.</td>
<td></td>
</tr>
<tr>
<td>Timm Schipporeit</td>
<td>Morgan Stanley</td>
<td>• 11+ years with Morgan Stanley, Senior Executive Director of European Technology Investment Banking Team in London</td>
<td>14</td>
</tr>
<tr>
<td>Managing Director</td>
<td>Index Ventures</td>
<td>• Formerly a Venture and Growth Investor focused on FinTech at Index Ventures</td>
<td></td>
</tr>
<tr>
<td>Andrew McLaughlin</td>
<td>Deloitte</td>
<td>• 20+ years experience executing / implementing financial and operational strategy</td>
<td>11</td>
</tr>
<tr>
<td>Managing Director</td>
<td></td>
<td>• Formerly with Deloitte Consulting</td>
<td></td>
</tr>
</tbody>
</table>