

**FINANCIAL
TECHNOLOGY
PARTNERS**

**FINANCIAL TECHNOLOGY PARTNERS ANNOUNCES THE HIRING OF 25 YEAR
“INSURTECH” VETERAN, PAUL VANDERMARCK, AS MANAGING DIRECTOR –
EXPANDS SENIOR TEAM AND SIGNIFICANTLY DEEPENS ITS DOMAIN EXPERTISE**

SAN FRANCISCO, September 26, 2017-- Financial Technology Partners (“FT Partners”), the only investment bank focused exclusively on FinTech, announced today that former Senior Executive – and former Head of Product / Global Strategy – of Risk Management Solutions (RMS), Paul VanderMarck, has joined the Firm as a Managing Director. Mr. VanderMarck brings 25 years of deep domain expertise in the InsurTech space having helped build RMS, one of the earliest InsurTech ventures, into one of the most successful firms in the broad and growing InsurTech sector. The addition of Mr. VanderMarck to the FT Partners senior team strengthens the Firm’s deep domain expertise in InsurTech (P&C, Life and Health) in a heretofore unprecedented manner and leverages Paul’s extensive experience working with many of the world’s leading insurers, reinsurers and financial institutions, as well as his experience advising companies and investors looking to drive innovation in the InsurTech and Health Insurance Tech sectors. FT Partners has already established itself as the leader in InsurTech, having executed on the nearly \$1.5bn cash sale of Bain Capital-backed SquareTrade to Allstate earlier this year, in the largest VC-backed InsurTech exit to date – and is seeing increasingly more activity across the Health Insurance Tech sector as well, including our landmark sale of Parthenon Capital-backed Eliza to HMS earlier this year for \$170mm cash.

“FT Partners was founded on the idea that bringing an intense focus on our clients’ businesses and highlighting their unique value to buyers / investors would drive optionality and incredible value to CEOs and their shareholders. Adding Paul to our growing team is the next logical evolution of that concept as we work hand-in-hand with our clients to better understand their businesses and to help them achieve the best possible outcomes,” said Steve McLaughlin, Founder and Chief Executive Officer of FT Partners. “No matter what it takes, we will continue to deepen our team far beyond any investment bank as we build the deep industry skills combined with our world-class advisory capabilities that cater to the unique needs of founders, entrepreneurs, CEOs, board members and investors.”

“I am excited to join the seasoned team at FT Partners and to leverage my 25 years of operating experience and domain knowledge in InsurTech in new ways to further expand FT Partners’ unique role as a strategic advisor of choice to entrepreneurs, incumbents and investors across the FinTech ecosystem. FT Partners has a well-deserved reputation as the leading investment bank in FinTech / InsurTech and we share a view that technology will drive an unprecedented amount of innovation in insurance, healthcare and financial services over the next decade,” said Paul VanderMarck, Managing Director at FT Partners. “I’m looking forward to working with FT Partners to help our clients accelerate the pace of that innovation.”

About FT Partners

Based in Silicon Valley, Financial Technology Partners (“FT Partners”) is the only investment banking firm focused exclusively on providing top-tier strategic and financial advisory services to FinTech CEOs, founders and investors. The Firm offers CEOs and investors a wide array of

strategic advisory services in mission-critical transactions including Private Capital, M&A, IPO Advisory, Debt Advisory, LBOs and Recapitalizations.

FT Partners' CEO, Founder and Managing Partner, Steve McLaughlin, was formerly a senior investment banker in Goldman, Sachs & Co.'s FinTech Group and Financial Institutions Group in San Francisco before leaving the firm to form FT Partners in late 2001. With offices in San Francisco, New York and London, FT Partners is comprised of a team of experienced investment bankers formerly with the financial technology, M&A and investment banking groups of Goldman Sachs, Citi, JP Morgan, Morgan Stanley. With clients in the U.S., Canada, Hong Kong / China, United Kingdom, Portugal, Germany, Argentina, Brazil, India and Australia, FT Partners continues to be called upon by clients to expand its footprint and scale on a global basis.

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