

August 11, 2014

# FINANCIAL TECHNOLOGY PARTNERS

*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

customcredit   
systems®

*in its sale to*

 MISYS

a Portfolio Company of:



Vista Equity Partners

*Courtesy of:*

FINANCIAL  
TECHNOLOGY  
PARTNERS

***The Only Investment Bank  
Focused Exclusively on Financial Technology***

[www.ftpartners.com](http://www.ftpartners.com)

**Steve McLaughlin**  
Managing Partner  
Tel: 415.512.8704

[steve.mclaughlin@ftpartners.com](mailto:steve.mclaughlin@ftpartners.com)

**Highly confidential and proprietary information. Unauthorized distribution without prior consent from Financial Technology Partners LP or FTP Securities LLC (together "FT Partners") is strictly prohibited.**  
This communication should not be regarded as an offer to sell or as a solicitation of an offer to buy any financial product or service, nor is it an official confirmation of any transaction, or representative of an official position or statement of Financial Technology Partners LP, FTP Securities LLC or any other related entity. FTP Securities LLC is a FINRA registered broker-dealer. ©2014



# Misys Acquires Custom Credit Systems

## FT Partners Advises CCS in its Sale to Misys

### Transaction Overview and Rationale

#### Overview of Transaction

- On August, 11, 2014, Custom Credit Systems (“CCS”), owned by Triton Pacific Capital Partners, announced its sale to Misys, owned by Vista Equity Partners
- Backed by Triton Pacific, CCS is a premier provider of commercial credit origination, servicing and portfolio monitoring systems to leading financial institutions
- Financial terms of the transaction were not disclosed

#### Significance of Transaction

- CCS’s comprehensive credit lifecycle management platform is one of the few in the marketplace that satisfies the breadth and depth of both small / middle market and large corporate commercial credit origination, servicing and portfolio platform needs
- The combination of CCS and Misys results in the most comprehensive solution for the entire loan lifecycle across all lending asset classes, globally

#### FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to CCS and its Board of Directors
- FT Partners leveraged its deep knowledge, extensive experience and broad industry relationships to help achieve a highly favorable outcome for stakeholders
- Transaction demonstrates FT Partners’ continued success in achieving highly attractive outcomes for leading banking technology / loan origination software firms

### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*



*a portfolio company of*

**Triton Pacific**  
*Capital Partners, LLC*

*in its sale to*



*a portfolio company of*



Vista Equity Partners



**The Only Investment Bank**  
**Focused Exclusively on Financial Technology**

# Misys Acquires Custom Credit Systems

## CCS Overview

### CCS Overview

**CEO:** Brian Shaw  
**Founded:** 1989  
**Headquarters:** Richardson, TX

- CCS is a premier provider of commercial credit origination, servicing and portfolio monitoring systems to leading financial institutions
- The Company's comprehensive credit lifecycle management platform is one of the few in the marketplace that satisfies the breadth and depth of both small / middle market and large corporate commercial credit origination, servicing and portfolio platform needs
- Blue-chip client base includes some of the largest financial institutions in the world
- Product has been developed and evolved for 20+ years to satisfy the needs of the complex banking environment
- The Company has 24 clients, including five of the top ten US lenders
  - Clients include Wells Fargo, Bank of America, US Bank, Comerica, Fifth Third Bank, Washington Federal and Huntington Bank

### CCS Product Overview

**Sales & Customer Relationship Management**



- CRM solution provides a fully-integrated solution that meets customer needs and internal regulatory process controls

**Loan Underwriting & Application Processing**



- Loan Underwriting & Application Processing module delivers fast, efficient and accurate process results that can draw on multiple data sources and use corporate-wide decision rules

**Document Preparation**



- Legal Document Preparation module generates legal loan documentation for any credit product without human intervention

**Loan Booking & Servicing**



- CCS Loan Booking & Servicing module uses modern interfaces that greatly improves the process of recording transactions

**Proactive Portfolio & Risk Management**



- Dashboard views illuminate high-priority portfolio and risk management data; users can zero in on individual areas of concern, specific sectors or the entire portfolio

**Collateral Management**



- CCS tracking systems minimize chances for oversight; not only help orchestrate workflow, but also minimize compliance issues

# Misys Acquires Custom Credit Systems

## Misys Overview

### Misys Overview

**CEO:** Nadeem Syed

**Headquarters:** London, U.K.

- Misys provides industry-specific software for the financial services industry
- Provides application solutions including core banking and transaction banking solutions to both retail and corporate banks
- In March 2012 the Company was acquired by Vista Equity Partners for approximately \$2.2 bn

### Recent Acquisition History



- 02/10/14: Misys Acquires IND Group
  - Leading innovator and provider of online and mobile banking, personal finance management and payments solutions
  - Based in Hungary

### Misys Product Overview

#### FusionBanking

- FusionBanking core banking solution covers all aspects of banking – from retail, to corporate to universal
- Provides best-in-class digital banking technology for financial institutions (including gamification, geo-location and social media integration)
- Provides solutions that cover all lending business lines, including wholesale, retail and corporate channels

#### FusionCapital

- Misys FusionCapital platform brings together Misys trading systems with cloud-based global components that offer business-wide, cross-silo solutions in a single state-of-the-art architecture
- Enables seamless front-to-back trade processing, unsurpassed cross-asset coverage and enterprise-wide consistency

#### FusionInvest

- Misys FusionInvest handles the complete trading lifecycle from portfolio management, to investment operations, to risk management and compliance across a wide range of asset classes

#### FusionRisk

- Misys FusionRisk brings up-to-date risk figures, analysis and optimization tools to key decision makers across the enterprise
- Enables organizations to meet their short-term regulatory demands while building a strategic path to embed risk in daily business decisions

# Misys Acquires Custom Credit Systems

## Selected FT Partners Transactions

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as strategic and financial advisor to



in its cash sale to



for total consideration of

**\$ 1,650,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its sale to




The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as advisor to



in its lead investment in



with additional participation from





for approximately

**\$ 85,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole debt capital advisor to



in its acquisition of



for total consideration of approximately

**\$ 300,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as Capital Markets & IPO Advisor to



in its

**\$45,000,000**  
**Initial Public Offering**

valuing the equity at approximately

**\$ 146,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its financing, including investment from







for approximately

**\$ 15,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its sale to



for approximately

**\$ 245,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as sole strategic and financial advisor to



in its growth equity investment for

**\$10,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

# Misys Acquires Custom Credit Systems

## The “M&A Advisor” Selects FT Partners for M&A Industry-Wide Awards

### Awards Overview

- FT Partners consistently receives top honors and recognition from national association:
  - **Dealmaker of the Year** (2007, 2008, 2009 and 2012)
  - **Professional Services Deal of the Year** (2012)
  - **Boutique Investment Bank of the Year** (2011)
  - **Deal of the Decade** (2011)
  - **Middle Market Deal of the Year, Cross-Border Deal of the Year and IT Services Deal of the Year** (2010)
  - **Investment Banking Firm of the Year** (2004 and 2006)
  - **Financing Professional of the Year** (2006)
  - **Product of the Year – IPO Advisory** (2006)
  - **Deals of the Year** (2005, 2006 and 2007)
  
- **2008’s top ranked** investment banker named on *Institutional Investors* annual “*Online Finance 40*” ranking
  - Consecutively ranked for 3 years (2008, 2007, 2006)
  
- Founder and Managing Partner, Steve McLaughlin, lauded **highest honors** as both “Dealmaker of the Year” and “Financing Professional of the Year”
  
- Top award winning Investment Bank collecting **more than 12 separate awards** for outstanding performance and client results
  - FT Partners has received over 75 award nominations across an unprecedented array of categories
  
- FT Partners’ “**IPO Advisory**” service – as demonstrated in one of the most successful Payments IPOs in history, VeriFone – received its third industry award in 12 months for Product of the Year
  - Previously recognized in our 2006 Financing Professional of the Year award and 2005 Deal of the Year



### **Boutique Investment Bank of the Year Deal of the Decade**

#### Selected Transactions:

- **\$1.65 billion** Sale of Mercury to Vantiv
- **\$1.3 billion** Sale of AmWINS to New Mountain Capital
- **\$525 million** Sale of Lynk Systems to RBS
- **\$370 million** Sale of Custom House to Western Union
- **\$369 million** Sale of Fleet One to Wright Express
- **\$325 million** Sale of Verus to Sage Group
- **\$300 million** Jack Henry’s acquisition of iPay
- **\$292 million** Financial advisory role on VeriFone’s debt recapitalization
- **\$245 million** Sale of Corillian to CheckFree
- **\$238 million** Growth Equity Investment in SquareTrade by Bain Capital
- **\$177 million** Financial advisory on VeriFone’s IPO
- **\$145 million** Sale of EDC to Cardtronics
- **\$50 million** Investment in YapStone led by Accel