

# FINANCIAL TECHNOLOGY PARTNERS LP FTP SECURITIES LLC

*is pleased to announce its exclusive role as  
strategic and financial advisor to*



*in its growth financing with*

**ViewPoint.**  
Capital Partners.



*The Only Investment Bank  
Focused Exclusively on Financial Technology*

[www.ftpartners.com](http://www.ftpartners.com)

**Financial Technology Partners LP**  
601 California St., 22<sup>nd</sup> Floor  
San Francisco, CA 94108  
Tel: 415.512.8700  
Fax: 415.512.8701

**Steve McLaughlin**  
*Managing Partner*  
Tel: 415.512.8704  
Fax: 415.358.5620

[steve.mclaughlin@ftpartners.com](mailto:steve.mclaughlin@ftpartners.com)

**Highly Confidential and proprietary information. Unauthorized distribution without prior consent from Financial Technology Partners LP or FTP Securities LLC (together "FT Partners") is strictly prohibited.**  
This communication should not be regarded as an offer to sell or as a solicitation of an offer to buy any financial product or service, nor is it an official confirmation of any transaction, or representative of an official position or statement of Financial Technology Partners LP, FTP Securities LLC or any other related entity. FTP Securities LLC is a FINRA registered broker-dealer.



# QuantHouse Growth Financing with ViewPoint Capital

## FT Partners Advises QuantHouse on its Growth Financing

### Transaction Overview and Rationale

#### Overview of Transaction

- In April 2011, QuantHouse announced the completion of its growth financing with ViewPoint Capital Partners (“ViewPoint”)
- QuantHouse is an independent provider of trading infrastructure, software and services that include ultra low-latency market data software, proximity hosting and order routing infrastructure, and development and back-testing software for buy-side firms and exchanges
- The Company, headquartered in Paris with sales offices in London, New York, and Chicago, was commercially launched in 2006 and currently has over 75 employees
- ViewPoint was founded in 2000 as the first European private equity firm solely focused on investments in the software and internet technology industry
- Terms of the transaction were not disclosed

#### Significance of Transaction

- This investment further demonstrates the critical importance of low latency trading technology infrastructure and recognizes the advantages of QuantHouse’s end-to-end product and service offering
- Proceeds from the investment will be used for expansion into new geographic markets and to enhance low-latency technologies

#### FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to QuantHouse
- Demonstrates FT Partners’ ability to establish strong relationships with top international financial technology firms and assist them in achieving their long-term strategic goals
- Highlights FT Partners’ continued strength in the Securities and Capital Markets Technology sector

### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*



*in its growth financing with*



***The Only Investment Bank  
Focused Exclusively on Financial Technology***



ViewPoint.  
Capital Partners

# QuantHouse Growth Financing with ViewPoint Capital

## Company Overviews

### QuantHouse Overview

**Chairman, Co-Founder:** Pierre-François Filet  
**CEO, Co-Founder:** Pierre Feligioni  
**CTO, Co-Founder:** Denery Fenouil  
**Headquarters:** Paris, France  
**Other Locations:** New York, NY; Chicago, IL and London, United Kingdom

**Employees:** 75  
**Commercially Launched:** 2006

- QuantHouse is an independent provider of trading infrastructure, software and services that include ultra low-latency market data software, proximity hosting and order routing infrastructure, and development and back-testing software for buy-side firms and exchanges
- The Company's clients include buy-side firms, sell-side firms and exchanges

### ViewPoint Capital Partners Overview

**Offices:** Zurich, Switzerland and Frankfurt, Germany  
**Founded:** 2000

- ViewPoint Capital Partners was the first European private equity firm solely focused on investments in the software and internet technology industry
- ViewPoint has €200 mm of committed capital under management
- ViewPoint provides capital for growth, liquidity, acquisitions and buyouts
  - Target companies generally have annual revenues ranging from €3 mm to €30 mm
  - Typical equity investments range from €3 mm to over €15 mm
- The firm focuses on European investments, especially in Central and Northern Europe

### Selected Clients / Partnerships



### Selected Portfolio Companies





ViewPoint.  
Capital Partners

# Overview of Selected FT Partners Transactions

FT Partners is the Leader in Advising Clients in the Low Latency / High Frequency Trading Sector

**FT Partners has advised its clients on some of the most significant transactions in the securities / capital markets sector**

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its growth financing with




The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its sale to



(royalblue group plc)

for aggregate consideration of up to approximately

**\$ 125,238,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology


Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



In its financing agreement for total consideration of approximately

**\$ 250,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



In its minority recapitalization for


**\$ 110,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology



Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



TECHNOLOGY. TRADING. LIQUIDITY.®

in its minority capital raise with

The Only Investment Bank  
Focused Exclusively on Financial Technology  
[www.ftpartners.com](http://www.ftpartners.com)

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



In its minority capital raise with



for approximately

**\$ 35,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



Automated Trading Desk, LLC

in its sale to



for cash and stock consideration of approximately

**\$ 680,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



FINANCIAL SOFTWARE

In its sale to



for total consideration of approximately

**\$ 225,000,000**



The Only Investment Bank  
Focused Exclusively on Financial Technology



## FT Partners Named “Dealmaker” and “Investment Bank” of the Year

### The “M&A Advisor” Selects FT Partners for M&A Industry-Wide Awards

#### Awards Overview

- FT Partners consistently receives top honors and recognition from national associations:
  - **Middle Market Deal of the Year, Cross-Border Deal of the Year and IT Services Deal of the Year** (2010)
  - **Dealmaker of the Year** (2007, 2008 and 2009)
  - **Investment Banking Firm of the Year** (2004 and 2006)
  - **Financing Professional of the Year** (2006)
  - **Product of the Year – IPO Advisory** (2006)
  - **Deals of the Year** (2005, 2006 and 2007)
- **2008’s top ranked** investment banker named on *Institutional Investors* annual “*Online Finance 40*” ranking
  - Consecutively ranked for 3 years (2008, 2007, 2006)
- Founder and Managing Partner, Steve McLaughlin, lauded **highest honors** as both “Dealmaker of the Year” and “Financing Professional of the Year”
- Top award winning Investment Bank collecting **more than 10 separate awards** for outstanding performance and client results
  - FT Partners has received over 50 award nominations across an unprecedented array of categories
- FT Partners’ “**IPO Advisory**” service – as demonstrated in one of the most successful Payments IPOs in history, VeriFone – received its third industry award in 12 months for Product of the Year
  - Previously recognized in our 2006 Financing Professional of the Year award and 2005 Deal of the Year



#### **Dealmaker of the Year** **Investment Bank of the Year**

#### **Selected Transactions:**

- \$56 million sale of Majestic Research to Investment Technology Group
- Sale of TheMarkets.com to Capital IQ
- \$680 million sale of ATD to Citigroup
- \$250 million minority capital raise for Liquidnet
- Minority capital raise for Tora Holdings with Goldman Sachs
- \$35 million capital raise for MarketAxess
- \$225 million sale of Wombat Financial Software to NYSE Euronext
- \$230 million cash acquisition of The MacGregor Group by Investment Technology Group
- Sale of 35% minority interest in Forex Capital Markets (FXCM)
- \$125 million sale of LatentZero to Fidessa
- Acquisition of TORC Financial by Instinet