

# FINANCIAL TECHNOLOGY PARTNERS ADVISES UNX, LLC ON ITS MINORITY CAPITAL RAISE LED BY GOLDMAN SACHS AND VERNON & PARK CAPITAL FOR AN UNDISCLOSED AMOUNT

**Los Angeles, November 17, 2009** – UNX LLC, a leading provider of innovative trading technology solutions, has appointed Thomas Kim as Chief Executive Officer. It also has secured funding from Goldman Sachs & Co. and Vernon & Park Capital along with some of its current investors.

The new funding will support the enhancement of UNX's broker-neutral electronic trading products and services, including its Catalyst® Portal and Execution Management System (EMS). It will also fuel continued development of the firm's open technology platform, which allows for seamless integration between the buy-side and sell-side.

Mr. Kim, a veteran in electronic trading, most recently served as a Managing Director at Lehman Brothers and head of the Townsend Analytics trading services business (providers of the "RealTick" trading platform). Prior to that, he was the Chief Operating Officer of TradingScreen Inc., an EMS provider.

"The US Equity markets have undergone significant changes in the last 18 months, which has created tremendous opportunities for an open and flexible technology trading solution such as the Catalyst EMS," comments Mr. Kim. "The dynamic nature of our technology means that UNX can provide nimble, customizable and meaningful solutions that will change the global EMS landscape. I am honored to join the UNX team, and am eager to work with UNX's clients and partners during this exciting period of evolution," Mr. Kim adds.

"UNX has experience in delivering innovative technology within the capital markets and continues to be a leader in providing broker-neutral products and services that complement the offerings of each broker-dealer," affirms Rishi Nangalia of Goldman Sachs Electronic Trading.

"The electronic trading marketplace is undergoing material transformation that demands new technologies that can keep pace with the rapid speed of market evolution," states Steve Brodsky, Managing Director of Vernon & Park Capital. "We are extremely enthusiastic about Catalyst, as it aims to redefine workflow between the buy-side and the sell-side in an open and cooperative manner. We are delighted to have Thomas on board to lead the company into a new period of growth and global expansion," he adds.

UBS Investment Bank, another strategic partner in UNX, is equally enthusiastic about the next wave of UNX's evolution. Charlie Susi, Americas Head of Direct Execution for UBS Investment Bank, states, "UNX's multi-broker platform provides trading clients with seamless access to a variety of execution management and analytical tools, while reducing the technology footprint on their desktops. Their open technology allows their broker partners to quickly integrate and deliver unique, differentiated offerings – giving the sell-side greater efficiency, and the buy-side greater speed and choice."

Financial Technology Partners LP and FTP Securities LLC (together, "FT Partners") acted as financial advisors.

FT Partners was named "Investment Bank of the Year" in 2004 and 2006, and was also recognized as "DealMaker of the Year" in 2007, 2008 and 2009.

#### **Selected FT Partners Transactions:**

- \$250 mm capital raise for Liquidnet
- \$110 mm minority recapitalization for TradingScreen
- \$35 mm capital raise for MarketAxess
- \$680 mm sale of Automated Trading Desk to Citigroup
- \$200 mm sale of Wombat Financial Software to NYSE Euronext
- \$230 mm acquisition of MacGregor Group by ITG
- Sale of 35% minority interest in Forex Capital Markets (FXCM)
- \$125 mm sale of LatentZero to Fidessa
- Acquisition of TORC Financial by Instinet

# About Financial Technology Partners LP and FTP Securities LLC

FT Partners is the only investment banking firm focused exclusively on providing strategic and financial advisory services to CEOs in the dynamic financial services and technology sector. The firm offers world-class strategic advisory services in mission-critical transactions including mergers, acquisitions, IPOs, LBOs, refinancings, recapitalizations and private capital raisings. FT Partners' Managing Partner, Steve McLaughlin formerly was a senior investment banker in Goldman, Sachs & Co.'s Financial Technology Group and was the senior investment banker in the Financial Institutions Group in San Francisco before leaving the firm to form FT Partners in late 2001. San Francisco-based FT Partners is comprised of a team of experienced investment bankers formerly with the financial technology, M&A and investment banking groups of Goldman Sachs, Credit Suisse and UBS. FT Partners was recognized by *The M&A Advisor* as "*Investment Banking Firm of the Year*." Steve McLaughlin was also named in 2006 for "*Boutique Investment Banking Firm of the Year*." Steve McLaughlin was also named in 2006, 2007 and again in 2008 to *Institutional Investor's* "*Online Finance 40*" ranking of most influential leaders in online finance. Any securities related transactions contemplated by or acted upon hereunder are conducted by FTP Securities LLC, a FINRA broker-dealer and a wholly owned subsidiary of Financial Technology Partners LP.

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### About UNX

UNX is an independent trading technology firm and agency broker providing advanced electronic trading solutions and premium services for institutional investors. Its innovative, reliable technology streamlines trade operations and helps traders find best execution opportunities. Traders can minimize market impact, reduce transaction costs and manage today's fragmented liquidity to their advantage. The company's commitment to trading efficiency extends to its multiple, value-added products and services. Founded in 1999, UNX has offices in New York and Los Angeles. © 2009 UNX LLC Member FINRA/SIPC. All rights reserved. UNX and Catalyst are registered trademarks of UNX LLC.

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